

SHIP AGENTS UNION ATTIKIS & PIRAEUS
FOUNDER MEMBER OF FEDERATION OF SHIPS AGENTS UNION GREECE
SCALE OF MINIMUM AGENCY FEES IN EURO
Effective from 1 st January 2008

1. DRY CARGO AND TANKER VESSELS DISCHARGING AND / OR LOADING CARGO

Vessels up to	1000			tons	D.W.	EURO	1200
from	1001	to	2000	"	"	"	1600
"	2001	to	3500	"	"	"	1980
"	3501	to	5000	"	"	"	2300
"	5001	to	7500	"	"	"	3000
"	7501	to	10000	"	"	"	3500
"	10001	to	13000	"	"	"	4000
"	13001	to	17000	"	"	"	4500
"	17001	to	22500	"	"	"	5000
"	22501	to	30000	"	"	"	5400
"	30001	to	40000	"	"	"	5800
"	40001	to	60000	"	"	"	6400
"	60001	to	80000	"	"	"	6700
"	80001	to	100000	"	"	"	7000
For every 30000 tons or part hereafter				"	"	"	700

- a) Vessels discharging and loading pay for the second operation again agency fees, reduced by 50% provided they are handled by the same Agent.
- b) For vessels arriving or sailing or carrying out cargo operations on Sundays or Holidays (daytime) extra per case € 300.
- c) For vessels arriving or sailing or carrying out cargo operations on Sundays or Holidays (nighttime) extra per case € 400.
- d) In addition to the above fees and surcharges, for arranging the ship's clearance and obtaining sailing permit €300.
- e) When services mentioned in section 1 and 2 (below) are rendered in the Piraeus area but outside main Piraeus port, St. George's port, or Perama, namely in Salamis , Elefsis, Megara , etc, fees are increased by 25%.

2. LINER VESSELS

Commissions and / or remuneration for operations effected on liner vessels are subject to agreement between Principals and Agents.

3. PASSENGER AND CRUISE VESSELS

Up to - 2000 GRT € 1750
 2001 - 5000 € 2500

5001 - 10000	€ 3850
10001 - 15000	€ 4070
15000 and over	€ 5000

- a) For each passenger embarking or disembarking, the Agents are entitled to an extra fee of € 15.
- b) The Agents are entitled an extra remuneration for each passenger car loaded or unloaded € 35 (motorcycle € 12).

4. VESSELS CALLING

- a) For bunkers, stores, minor crew changes, landing of sick seamen etc., and provided stay in port under 1 (in transit) 50% reduction on fees of section 1.
- b) For assisting in delivery or redelivering of vessels for account of Owners or Charterers or Buyers or Sellers, and provided this assistance not over 3 days, 50% reduction on fees of section 1, otherwise full scale to apply.
- c) For repairs and / or conversion and / or dry dock for up to the first 7 days the fees under section 1, for each day thereafter € 200.
- d) For laying up, for the first 7 days as per section 1, thereafter per day € 60.
- e) If any docking and / or repairs are to be executed before or after commercial operations, the Agents are entitled to the above fees in addition to the other remuneration applicable to the present Tariff.

5. SUPERVISORY AGENCY (PROTECTING AGENTS)

When an Agent is acting on behalf of Owners or Charterers for vessels consigned to another Agent for loading and /or discharging, the fees under section 1 to apply with a reduction of 50%.

If the Supervisory Agent finds himself under the obligation to pay disbursements accounts for the vessel, the fees under section 1 are applicable in full.

6. GENERAL RULES

- a) For the service of supervising discharging and/or loading operations (whether on FIOS or Liner Terms) the Agents are entitled to a supervisor fee of 5% on the total amount of loading/discharging costs.
- b) Embarking or disembarking (crew sign on / off) for group of 1-3 persons € 250. For each additional person of same group € 75. These amounts do not include any other eventual expenses such as consular fees etc., which will be debited separately at cost. Visa requisition of crew members each on € 35. Crew shore pass for each crew member € 10.
- c) Before vessel's arrival Owners to place the necessary funds for vessel's expenses at Agent's

disposal. Failing this the Agents are entitled to charge the Owners with a 2% interest per month and

the computation of the time will start from vessel's date of arrival.

d) When Agents are required to handle matters in connection with the Conferences or with the defence

of Owners interests in respects of claims against the ship, or with general average or particular

average with P & I Club representatives.

e) Any other services not specified in this tariff to be subject to arrangement between Owners and

Agents.

f) Where agency services are rendered in respect of a ship registered inside the E.U. and responsibility

for payment is with a Principal within the E.U., the above fees may be subject to negotiations.

SHIP AGENT UNION ATTIKIS & PIRAEUS

Piraeus , January 1 nd 2008